

Sales Representative Job Ad

About Floors Now

We are Floors Now, we are locally own and have been doing business in Moose Jaw for 8 years. Excellent service and great value are the two things that matter most to us at Floors Now, we go the extra mile to put our customers first, every time. At Floors Now, Moose Jaw is our home. From ownership to installers, Moose Jaw is where we live, play and work; being well-connected in the community is important to us

About the role

Opportunity: Flooring Advisor (Sales Representative)

Where: Moose Jaw, SK

<u>Type:</u> Full-time, Permanent

Wage: \$15/hour plus commission

<u>Earning Expectation</u>: Experienced sales staff can expect to earn \$50k-\$70k.

The Flooring Advisor is a key role in the business and will often be the first face customers will see as they walk through the doors. The Flooring advisor has the opportunity to make first impressions, uncover customer needs and connect customers with the right solutions. The role will carry ongoing sales targets.

What you'll do

- Greet customers as they walk in
- Generating sales leads
- Initiate prospect calls
- Establish ongoing rapport with existing and potential clients
- Measure client's spaces to determine how much product is needed

Who you are

You are passionate and high energy which allows you to leave a strong impression with customers. You are goal oriented and self-motivated and able to work independently towards your goals. In addition, it will be an asset if you possess the following:

- Basic math and reading skills
- Retail sales experience
- Valid driver's license

What we can offer

- In-house sales training
- Continuous training in product knowledge
- Competitive salary
- Learning and career growth opportunities within the company
- Welcoming work atmosphere where you are a part of the FloorsNow family
- Flexibility to take care of the other things in your life that matter

If you have an entrepreneurial spirit and find value in working with a company that finds value in you, we'd love to hear from you. Please forward your resume to peopleandstrategy@myhomefield.ca by Jan 31st for consideration. Only qualified candidates will be contacted for an interview.